Yukon

Yukon Tourism Visitation Report

Jan-Sept 2018

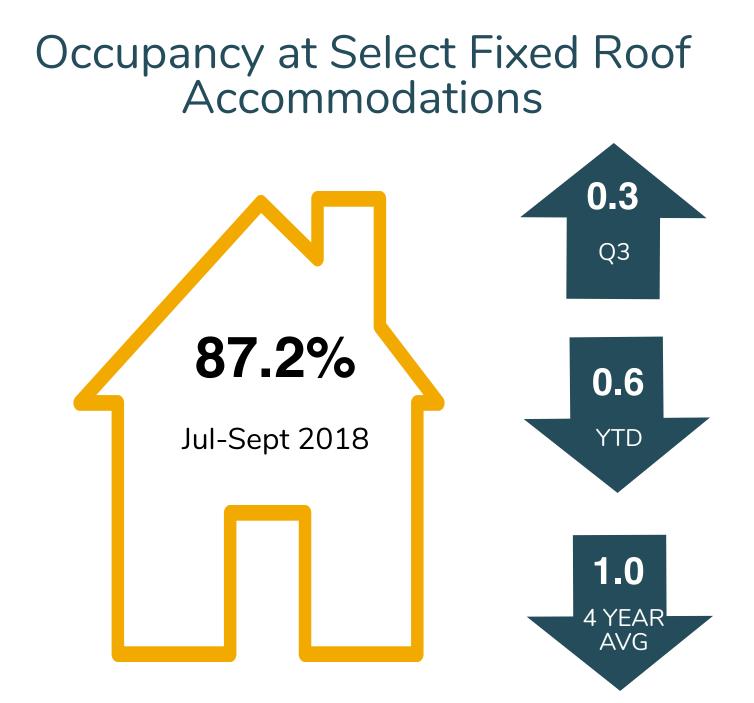
5 YEAR

AVG

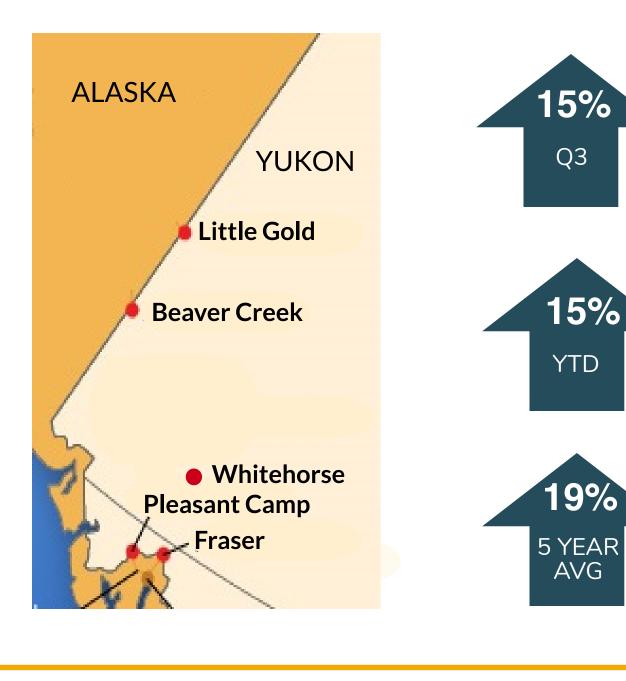
International Overnight Visitation (1+ Nights)* 3% Q3 96,715 Jul-Sept 2018

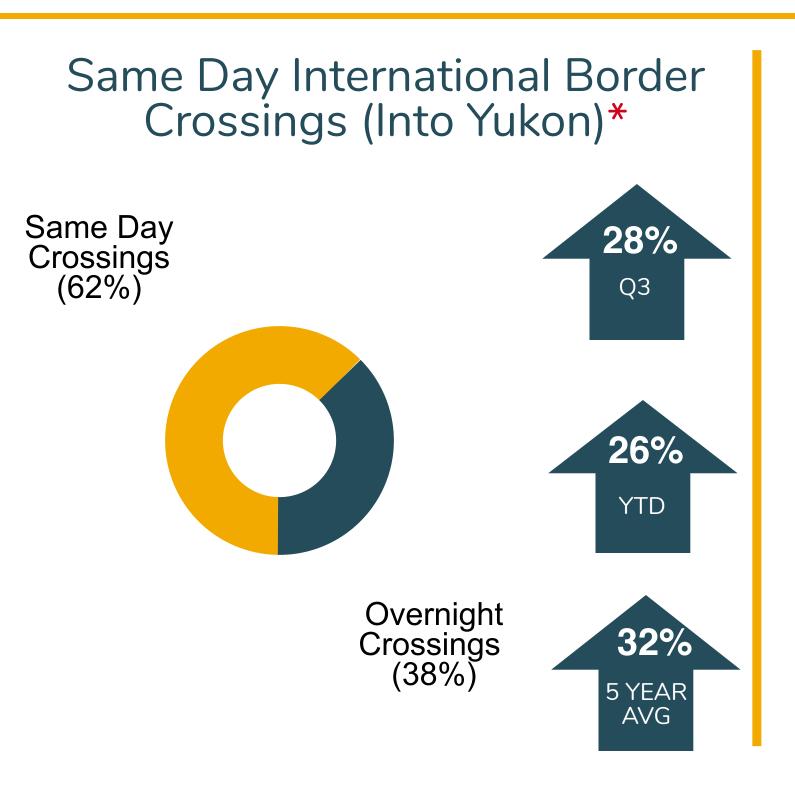


Q3 Highlights



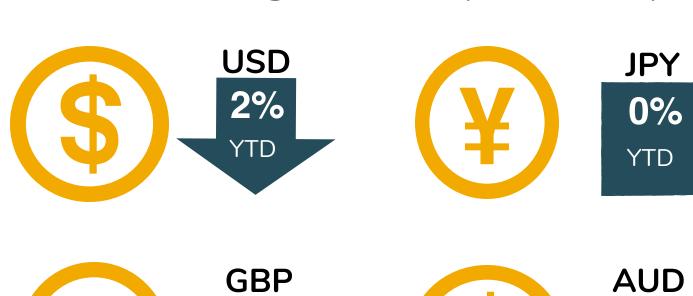








Exchange Rates (For CAD)

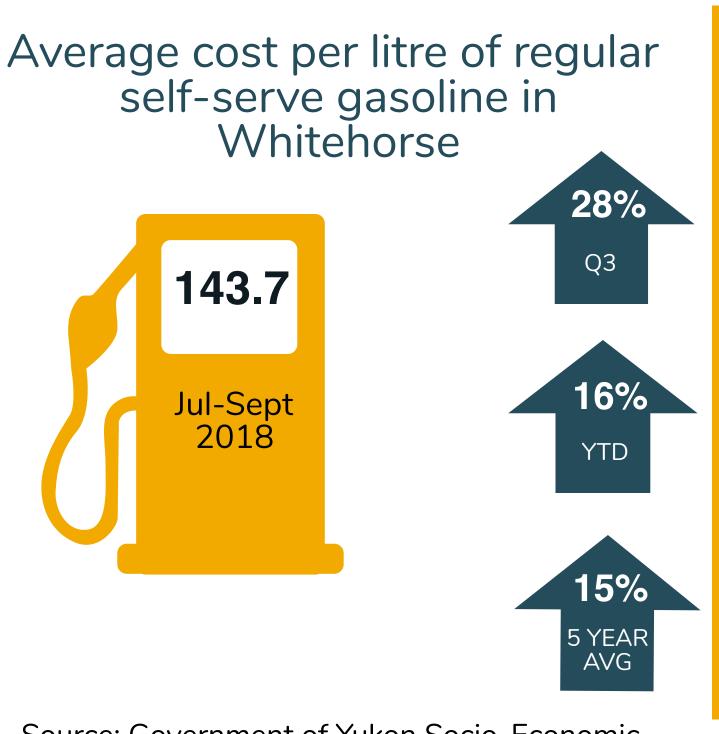








2%



Source: Government of Yukon Socio-Economic Web Portal, Motor Fuel Prices (Whitehorse)

Consumer Confidence in Canada



Source: Conference Board of Canada, Index of Consumer Confidence

Yukon Tourism Visitation Report Jan-Sept 2018

Yukon

Year-to-date vs. 5 Year Average

International Overnight Visitation (1+ Nights)*

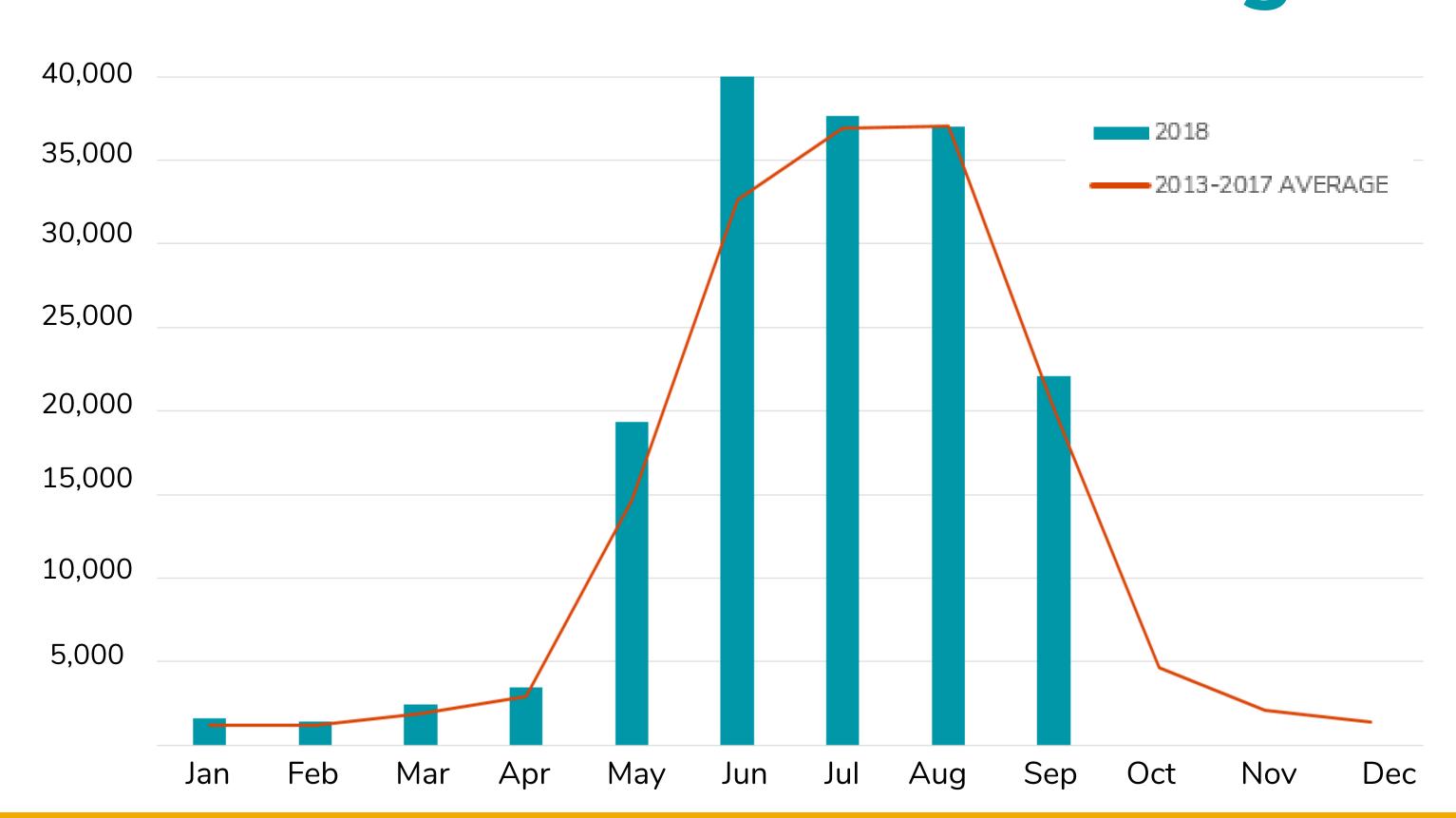
Year-to-date (YTD) overnight visitation for international visitors is 8% higher than the same period in 2017.

The month of September saw an increase of 10% in overnight visitation compared to the 5 year average (2013-2017).

YTD overnight visitations is 12% higher than the 5 year average.

Source: Statistics Canada, CANSIM 427-0004. American and Overseas visitors only, no Canadian visitors are included.

*Statistics Canada is reviewing Yukon data, which may result in adjustments.



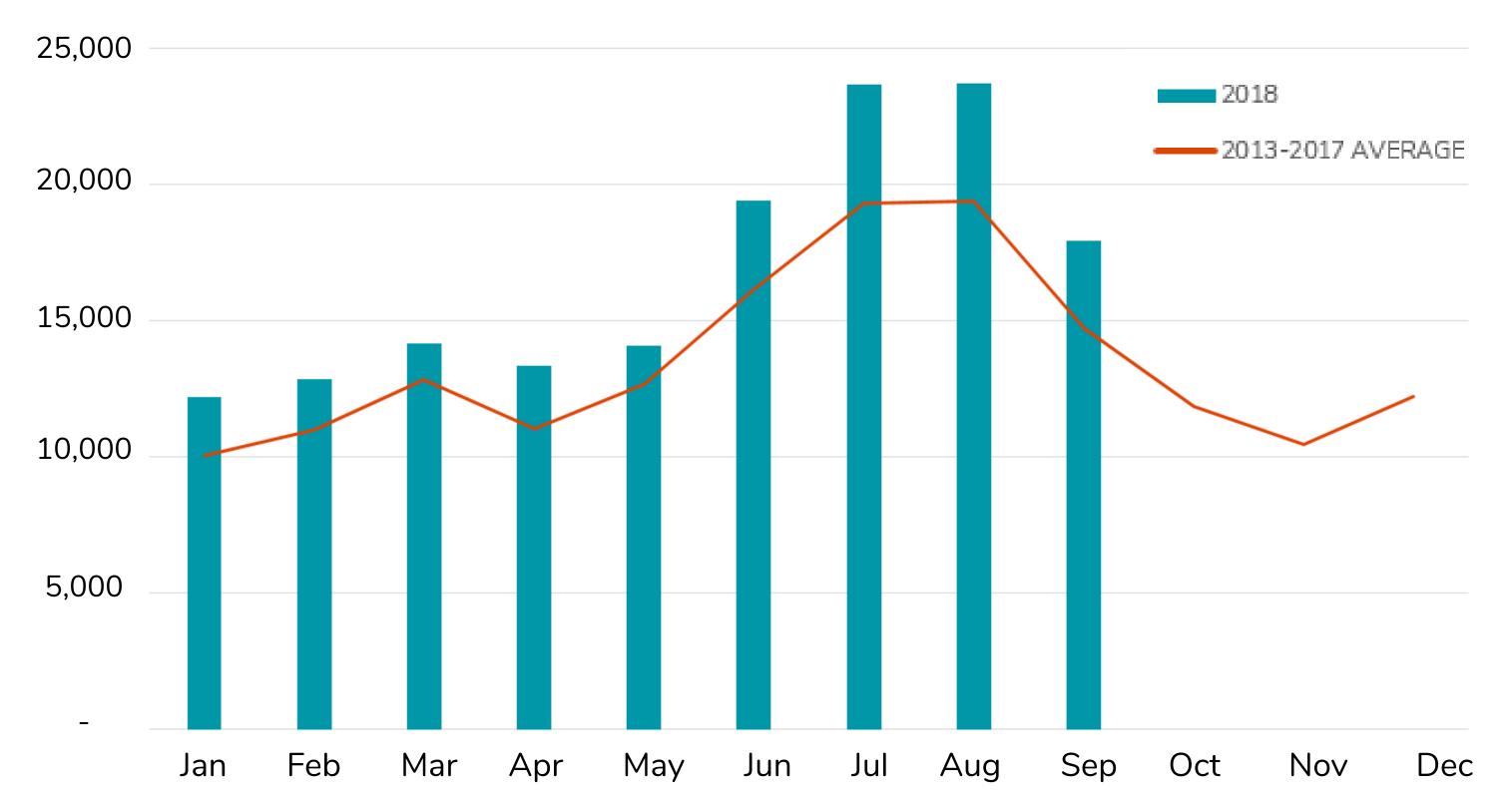
Air Arrivals at Erik Neilson Whitehorse International Airport

YTD air arrivals have grown by 6% or 8,000 more passengers than in 2017.

Over the last 5 years, YTD air arrivals have grown by 27% or 32,000 more passengers than 2014.

Third quarter performance is 22% higher than the 5 year average (2013-2017).

Source: Government of Yukon, HPW. Includes business, pleasure and local air passenger arrivals.



Occupancy at Select Fixed Roof Accommodation

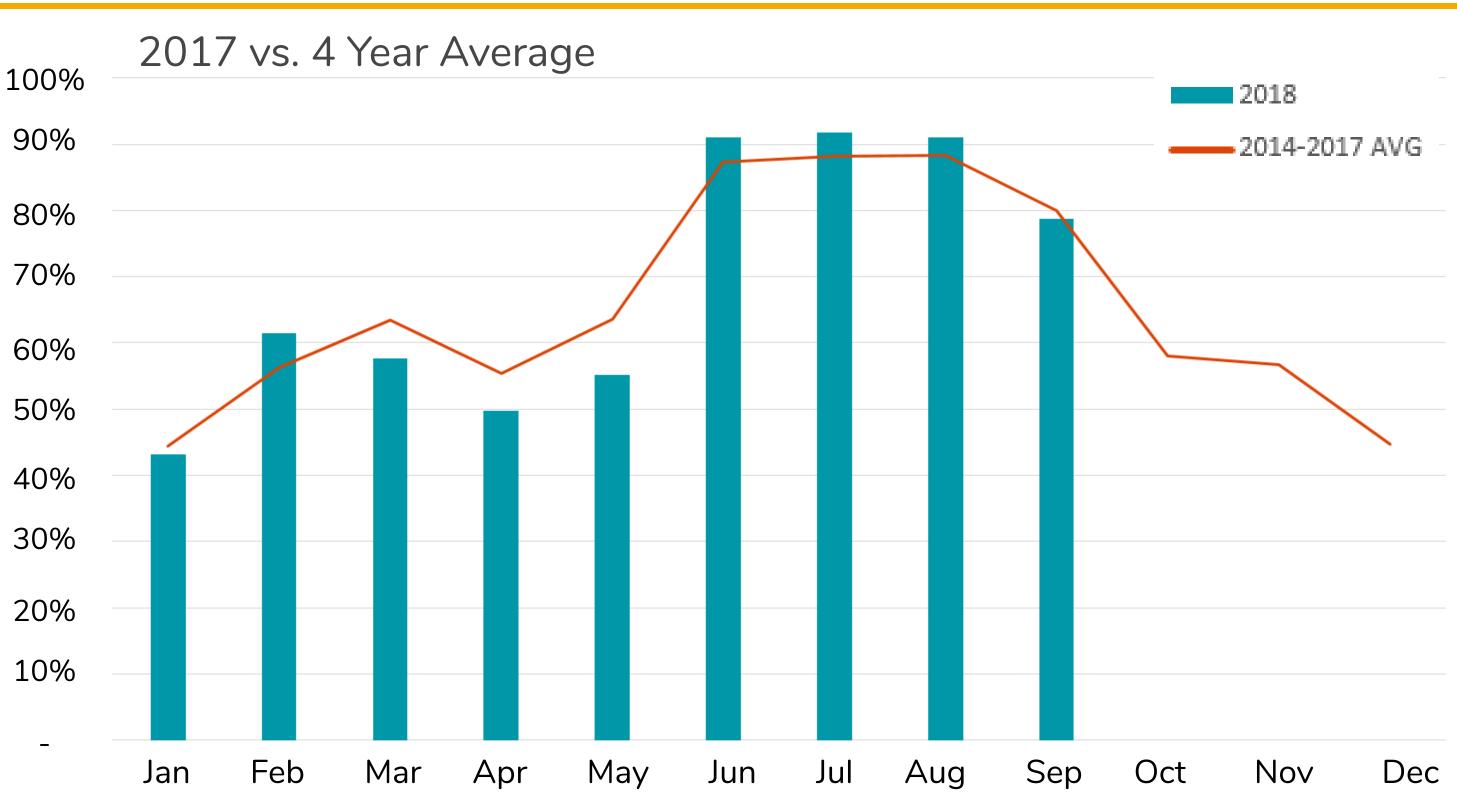
YTD occupancy is 0.6 points lower than the same period in 2017.

YTD Yukon occupancy rates are 1.0 point higher than national rates (67.9%).

Source: CBRE Hotels Trends in the Canadian Hotel Industry National Market Report; YBS, Monthly Statistics Review.

Figures represent approximately 600 rooms in Yukon and should not be generalized to the whole accommodation market. Figures are presented as an indicator only.

ii Due to increases in CBRE inventory, 2017-18 data is not directly comparable to previous years.



Yukon Tourism Visitation Report Jan-Sept 2018

Yukon

International Border Crossings (Into Yukon)*

YTD border crossings are 15% higher than in 2017.

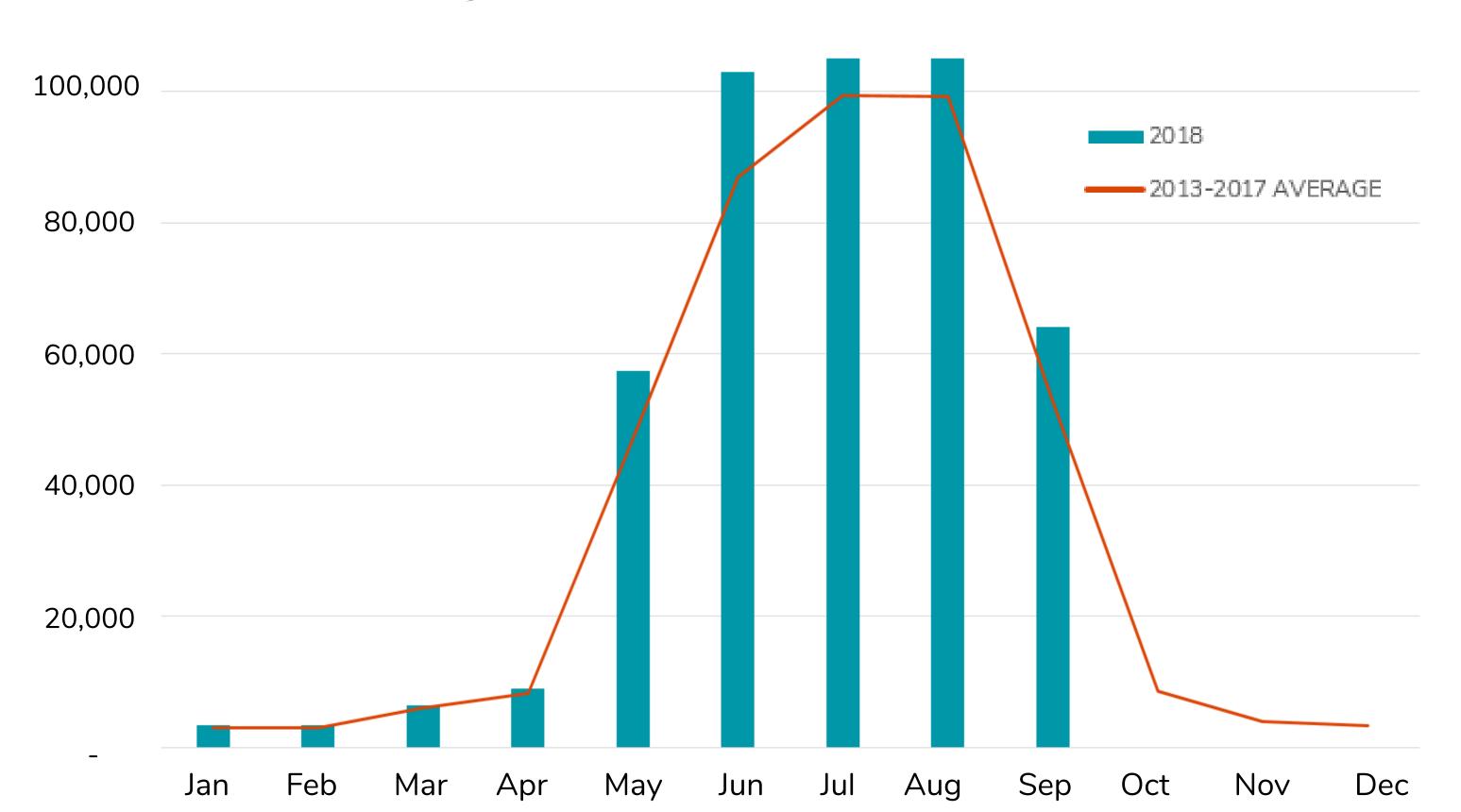
The month of July saw a 16% increase in border crossings compared to 2017.

YTD crossings through Canadian Border Services Agency ports of entry are 15% higher than the the 5 year average (2013-2017).

Source: Statistics Canada, CANSIM 427-0001.

Excludes travellers entering Yukon via BC on the South Alaska or Stewart-Cassiar Highways, the NWT on the Dempster Highway or on domestic flights. Total includes Yukoners.

*Statistics Canada is reviewing Yukon data, which may result in adjustments.



Same Day International Border Crossings (Into Yukon)*

YTD same day border crossings are 26% higher than 2017.

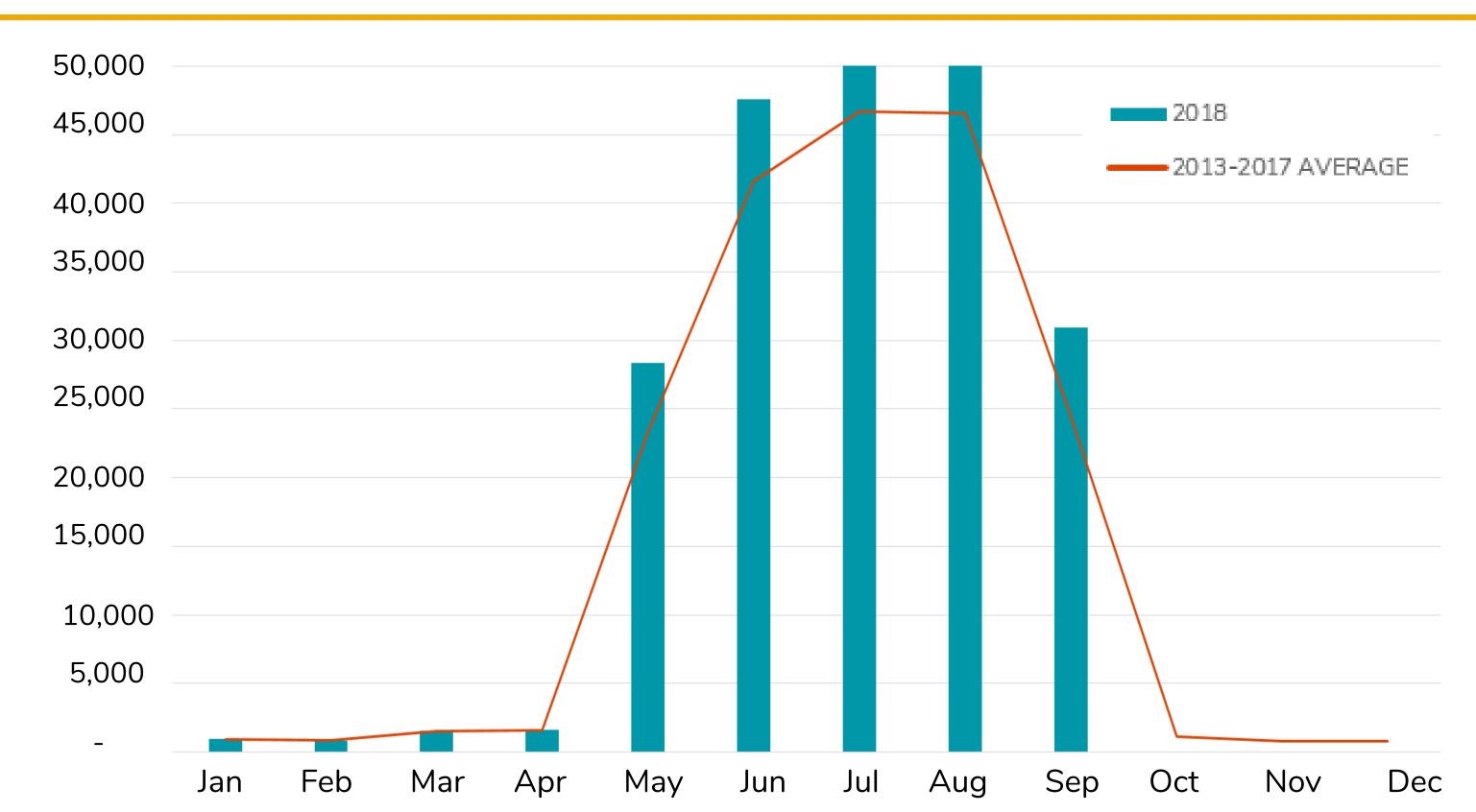
The month of July saw a 32% increase in same day border crossings compared to 2017.

YTD same day border crossings are 26% higher than the 5 year average.

Source: Statistics Canada, CANSIM 427-0001.

Excludes travellers entering Yukon via BC on the South Alaska or Stewart-Cassiar Highways, the NWT on the Dempster Highway or on domestic flights.

*Statistics Canada is reviewing Yukon data, which may result in adjustments.



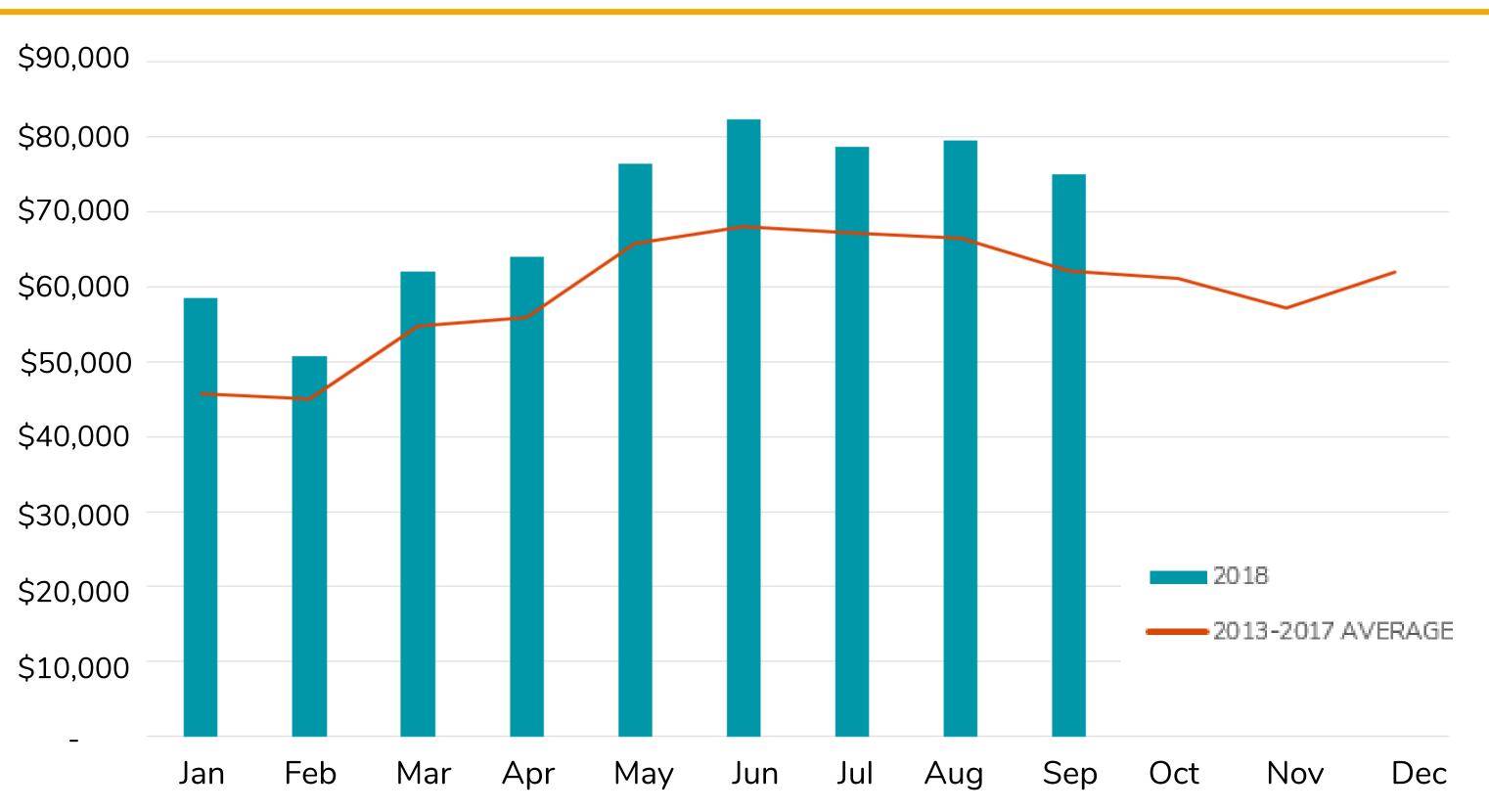
Retail Sales (Total Sales \$000)

YTD retail sales are up 7% (\$42 million) from the same period in 2017.

YTD retail sales are up 18% compared to the 5 year average (2013-2017).

Comparatively, national retail sales have increased 3% YTD.

Source: Statistics Canada, CANSIM 080-0020.



2018 Year-to-da

DEC	2018 % YOY	1													Γ			
NON	2018 % YOY																	
OCT	2018 % YOY Change																	
	% YOY Change		%9	969	2%		7%		-2.8		15%	17%	14%	4%		23%		7%
SEP	2018		22,095	18,859	3,236		17,938		78.7%		64,080	44,699	11,021	8,360		30,964		\$75,023
	% YOY Change		2%	2%	7%		7%		3.1		15%	18%	2%	10%		26%		12%
AUG	2018		37,003	31,170	5,833		23,730		91.1%		116,759	87,217	17,407	12,135		62,349		\$79,574
	% YOY Change		-1%	960	-7%		966		1.3		16%	19%	969	28		32%		4%
JUL	2018		37,845	32,354	5,263		23,677		91.8%		119,066	89,123	18,888	11,055		62,561		\$78,718
NOr	% YOY Change		15%	18%	-7%		2%		5.0		16%	18%	13%	4%		18%		966
	2018 9		41,169	37,211	3,958		19,415		91.0%		103,039	78,292	14,288	10,459		47,782		\$82,278
	% YOY Change		17%	20%	-17%		1%		-3.1		23%	28%	2%	28%	Г	37%		4%
MAY	2018		19,369	18,414	955		14,067		55.2%		57,456	39,859	9,729	7,832		28,358		\$76,354
APR	% YOY Change		2%	2%	3%8		3%8		-3.0		-12%	-2%	-22%	-11%		-10%		2%
	2018		3,437	3,257	180		13,341		49.7%		8,980	4,779	3,954	247		1,589		\$64,052
MAR	% YOY Chang		27%	32%	-32%		960		-2.1		30%	26%	40%	-11%		19%		960
	2018		2,434	2,335	66	RPORT 2	14,156		969.73		6,504	3,799	2,548	157		1,522		\$60,055
FEB	% YOY Change		1196	15%	-45%	NAL AI	1196		1.8		1%	12%	-13%	-23%	KON) ⁵ⁱ	8%		5%
	2018		1,428	1,377	51	TERNATIC	12,848	ATIONS 3	61.4%	(NO)	3,441	2,195	1,171	75	(INTO YUKON)	842		\$50,737
7	% YOY Change		18%	19%	-30%	ORSEIN	969	OMMO	-3.1	ITO YUN	2%	17%	-1%	-7%	SSINGS	13%		19%
JAN	2018	gin ^{1 i}	1,588	1,557	31	WHITEH	12,195	OOF ACC	43.2%	SSINGS (IIV	3,473	2,454	1,239	20	RDER CRC	916		\$58,526
(мтр)	% Y0Y*	I, by Ori	8%	966	-2%	NEILSON	969	FIXED R	9.0-	R CROS	15%	19%	2%	966	NAL BOI	26%		7%
Year-to-date (YTD)		VISITATION	166,140	146,534	19,606	S AT ERIK	151,367	AT SELECT	68.9%	NAL BORDI	482,798	352,417	80,245	50,370	TERNATIO	236,683	9 (000\$) S	\$627,317
*		OVERNIGHT VISITATION, by Origin 1i	Total	S	Overseas	AIR ARRIVALS AT ERIK NEILSON WHITEHORSE INTERNATIONAL AIRPORT	Arrivals	OCCUPANCY AT SELECT FIXED ROOF ACCOMMODATIONS 311	Occupancy	INTERNATIONAL BORDER CROSSINGS (INTO YUKON) 41	Total	SN	CAN	Other	SAME DAY INTERNATIONAL BORDER CRO	Total	RETAIL SALES (\$000) 6	Total

^{*}YOY = Year-over-year variance. For Quarter 2 this is comparing Q1 + Q2 2018 to Q1 + Q2 2017.

Source: Canadian Toursim Research Institue. Excludes Canadian visitors. ² Source: Government of Yukon, HPW. Includes local air passenger arrivals. ³ Source: CBRE Trends in the Canadian Hotel Industry National Market Report. Figures represent approx. 600 rooms in Yukon only. ⁴⁵Source: Statistics Canada, CANSIM 427-0001. Excludes travellers entering Yukon via BC by land, the NWT by land or domestic flights. ⁸ Source: Statistics Canada, CANSIM 427-0001. Excludes travellers entering Yukon via BC by land, the NWT by land or domestic flights. ⁸ Source: Statistics Canada, CANSIM 427-0001. Excludes travellers entering Yukon via BC by land, the NWT by land or domestic flights. Yukon's data, which may result in adjustments. "Due to increase in CBRE inventory, 2017-18 data is not directly comparable to previous years.